



Leah McNamara

[Contact Agent](#)

Satisfaction



5.0 / 5.0

Performance



5.0 / 5.0

Recommendation



5.0 / 5.0

Rated by 1 customer

(210) 201 1111

(210) 201 1111



Customer Ratings & Testimonials

[display testimonials only](#)

Satisfaction



Performance



Recommendation



"Leah McNamara listed our home and closed it within 9 weeks. In addition, she set a price for a lot we owned that was higher than we expected and sold it within 24 hours at full price. Her analysis to determine the best price and the targeted marketing techniques to reach prospective buyers and other real estate agents cannot be beat. She is a listing agent that stays on the job 24/7 until your home sells. We have also used Leah as a buyers agent and would recommend her for either side of the home sales process.

Of particular note is Leah's ability to stay in constant communication. Never one time were we able to say "I wonder what is happening with ..." because Leah had already kept us completely in the loop. She regularly communicates so that you always know she is working on your behalf.

The website created to post all information about the property was one of a kind. Every piece of information that a prospective buyer or another real estate agent could want to know was included and marketing targets were directed to the website. In addition, a printed book of the information was available at our home for buyers/agents to pick up when touring the property.

We have never had any better sales experience and would not consider using any other broker/agent."

Tom and Janis Berry, San Antonio TX (Seller)
about an hour ago



Best Practices Realty

19110 Brannan Bluff
San Antonio, TX 78258

[Visit our website](#)



Date: 31-Jul-2019

Agent: Leah McNamara

Client: Janis Berry

Leah McNamara listed our home and closed it within 9 weeks. In addition, she set a price for a lot we owned that was higher than we expected and sold it within 24 hours at full price. Her analysis to determine the best price and the targeted marketing techniques to reach prospective buyers and other real estate agents cannot be beat. She is a listing agent that stays on the job 24/7 until your home sells. We have also used Leah as a buyers agent and would recommend her for either side of the home sales process.

Of particular note is Leah's ability to stay in constant communication. Never one time were we able to say "I wonder what is happening with ..." because Leah had already kept us completely in the loop. She regularly communicates so that you always know she is working on your behalf.

The website created to post all information about the property was one of a kind. Every piece of information that a prospective buyer or another real estate agent could want to know was included and marketing targets were directed to the website. In addition, a printed book of the information was available at our home for buyers/agents to pick up when touring the property.

We have never had any better sales experience and would not consider using any other broker/agent.

Tom and Janis Berry, San Antonio TX

Date: 31-Jul-2019

Agent: Leah McNamara

***Satisfaction:** 100%

Seller: Janis Berry

***Recommendation:** 100%

Property: 190 Whispering Glen, Spring Branch, TX 78070

***Performance:** 100%

Demographics

Question	Answer
Gender	Female
Age Group	60+ years

Marketing Source

<input type="checkbox"/> Not Selected	<input checked="" type="checkbox"/> Selected
<div></div> Yard Sign Agency/Office/Agent website Other property website/portal Advertisement in local paper Advertisement/classifieds in major paper Local property magazine Radio/Outdoor/TV Advertising Social Media (Facebook/Twitter etc.) Personalized Direct Mail / Flyer Saw the local office Internet Search (eg Google/Bing etc) Yellow Pages or other Directory Referred by a friend/relative or business associate Agent/Office contacted you Other	<div></div> Previously dealt with Agent/Office

The Sale : Information

Question	Answer
Did you purchase another property prior to this Sale?	Yes
How was the client's property sold?	For Sale
Did the Seller consider other agencies when selecting your Brokerage?	No
How long did it take for the client to sell the property?	Eight to twelve weeks

Appraisal : Factor of Influence

Question	Answer	Level
Sales Record in the area	Critical	<div></div>
Understanding of our needs and requirements	Critical	<div></div>
Broker Commission	Not Important	<div></div>

Question	Answer	Level
Properly estimating the sale price of your home	Critical	
Local Knowledge	Critical	
Suggested Marketing Plan for property	Critical	
Recommendation from friend/relative	Not Important	
Had dealt with Agent/Broker previously	Critical	
Comments regarding the Appraisal and Appointment	Leah McNamara listed our home and closed it within 9 weeks. In addition, she set a price for a lot we owned that was higher than we expected and sold it within 24 hours at full price. Her analysis to determine the best price and the targeted marketing techniques to reach prospective buyers and other real estate agents cannot be beat. She is a listing agent that stays on the job 24/7 until your home sells. We have also used Leah as a buyers agent and would recommend her for either side of the home sales process.	

The Sale : Satisfaction Ratings

Question	Answer	Level
* Sales Campaign Planning	Excellent	
* Sales Campaign Delivery	Excellent	
* Print Advertising	Excellent	
* Online Advertising	Excellent	
* Other Advertising	Excellent	
* Yard Sign	Excellent	
* Inspections/Open Houses	Excellent	
* Negotiations with prospective buyers	Excellent	
* Value for Money	Excellent	
* Sales Result	Excellent	
* The exchange of contracts	Excellent	
* The Closing	Excellent	
* The handling of deposit money/escrow	Excellent	

The Agent : Performance Ratings

Question	Answer	Level
* Polite	Excellent	
* Understanding	Excellent	
* Friendly	Excellent	
* Patient	Excellent	
* Knowledgeable	Excellent	
* Helpful	Excellent	

Question	Answer	Level
* Trustworthy	Excellent	
* Professional	Excellent	
* Timely communications	Excellent	
* Clear communications	Excellent	
* Accessible	Excellent	
* Respectful	Excellent	
* Approachable	Excellent	
Comments regarding the Agent	Of particular note is Leah's ability to stay in constant communication. Never one time were we able to say "I wonder what is happening with ..." because Leah had already kept us completely in the loop. She regularly communicates so that you always know she is working on your behalf.	

Other Broker Staff : Performance

Question	Answer	Level
Performance of other Broker staff	Excellent	
Comments regarding other Broker staff	This is a broker/staff partnership that is completely in sync and never has any problem managing the entire sales process.	

Overall Satisfaction

Question	Answer	Level
* Overall satisfaction regarding the Sale	Excellent	
Overall Satisfaction Comments	We have never had any better sales experience and would not consider using any other broker/agent.	

Recommendation

Question	Answer	Level
Would use Broker's services again	Strongly Agree	
Would use Agent's services again	Strongly Agree	
Would recommend Broker to family and friends	Strongly Agree	
* Would recommend Agent to family and friends	Strongly Agree	

Satisfied Seller

Question	Answer
Improvement Comments	No improvement is necessary. The service is top notch.

Testimonial

Question	Answer
Would you like to provide a testimonial for Agent	Yes
Customer Testimonial	<p>Leah McNamara listed our home and closed it within 9 weeks. In addition, she set a price for a lot we owned that was higher than we expected and sold it within 24 hours at full price. Her analysis to determine the best price and the targeted marketing techniques to reach prospective buyers and other real estate agents cannot be beat. She is a listing agent that stays on the job 24/7 until your home sells. We have also used Leah as a buyers agent and would recommend her for either side of the home sales process.</p> <p>Of particular note is Leah's ability to stay in constant communication. Never one time were we able to say "I wonder what is happening with ..." because Leah had already kept us completely in the loop. She regularly communicates so that you always know she is working on your behalf.</p> <p>The website created to post all information about the property was one of a kind. Every piece of information that a prospective buyer or another real estate agent could want to know was included and marketing targets were directed to the website. In addition, a printed book of the information was available at our home for buyers/agents to pick up when touring the property.</p> <p>We have never had any better sales experience and would not consider using any other broker/agent.</p>
Testimonial Name and Suburb	Tom and Janis Berry, San Antonio TX